



8 Denison Parkway East, Suite 310
Corning, New York 14830
Phone: 607.962.5092
Fax: 607.962.3400

Southern Tier Network, Inc. October 9, 2014 Minutes

ATTENDANCE

Board Members: Alan Eusden; Carl Hayden; Michael Krusen; Mark Middaugh; Judy McIntosh; Timothy O'Hearn; Michael Printup; Mark Rogus; Marcia Weber; Jack Wheeler; Howard Zingler

Excused: Mark Alger; David Hopkins; Thomas Santulli

CEO: Steven Manning

Guests: Joe Starks; Marcelle VanPatten, ECC Technologies
J.K. Hage; Amy Porter, Hage and Hage, via conference call
Dan Wilhelm, STC/STN Accountant

CALL to ORDER - The meeting was called to order at 10:10 AM by chair Marcia Weber in the conference room at the STC office.

1. **APPROVAL OF THE MINUTES** - On a motion duly made (M. Krusen/M. Rogus) and carried, the minutes of the September 11, 2014 meeting were approved.

2. **FINANCE-AUDIT COMMITTEE REPORT**

The committee is looking at priorities and risks for 2015, including key metrics, long term sustainability, and a review of insurance and fundamental business processes.

The 2015 budget will be submitted to the NYS Public Authorities Reporting Information System (PARIS) by October 31, 2014.

3. **GOVERNANCE COMMITTEE REPORT**

The committee is considering a structure for STN's relationships with counties other than Chemung, Schuyler, and Steuben that want to use the STN network. The recommendation from the committee and the understanding of the board is that the board of directors construct for STN governance will maintain its original design. Further discussions will occur with the Governance Committee.

4. **ECC PROJECT STATUS AND SALES AND MARKETING REPORT** (emailed to board prior to meeting)

On a motion duly made (Rogus/Hayden) and carried, the board went into **executive session** for the purpose of discussing contractual and customer-specific information.

On a motion duly made (McIntosh/Eusden) and carried, the Board came out of **executive session**.

Action: On a motion duly made (Rogus/O'Hearn) and carried, the agreement with Steuben County for the public safety towers will be approved as revised.

5. **STN – Possible Expansion**

STN has been approached by Yates County to discuss their NY Empire State Development grant for an Open Access fiber network. A meeting will be held this afternoon.

6. **OTHER**

Steve Manning reported on the Broadband Communities–Economic Development Conference held in September in Springfield, MA.

7. **ADJOURN** – The next meeting will be November 13, 2014. Upon a motion duly made (Wheeler/O'Hearn) and carried, the meeting adjourned at 11:50 AM.

Respectfully submitted,
Susan M. Cratsley
Recording Secretary